Compare crawl space quotes

A practical four-page worksheet for comparing up to three written proposals.

Compare the work before the price

Ask every bidder about the same observations. Match the proposed work to inspection evidence, identify exclusions, then compare the agreed costs and responsibilities. More equipment is not automatically a better design.

1 Record your project here. **2** Compare scope. **3** Compare costs. **4** Resolve gaps.

Project address or a private project label

What concerns you and when it happens

Examples: water after rain, an odor, damaged insulation, or a previous leak. Do not enter an unsafe crawl space to gather evidence; ask the inspector for photos and findings.

Keep the same A, B and C labels on every page

QUOTE A

Company

Contact and phone or email

Quote date and expiry

QUOTE B

Company

Contact and phone or email

Quote date and expiry

QUOTE C

Company

Contact and phone or email

Quote date and expiry

Keep completed worksheets private. They may contain your address, contact details and proposal prices. Share the blank version when recommending this resource.

Print or type short notes. Save a copy; keep detailed answers with the proposals.

Compare the written scope

Use the same project observations and the A, B and C companies from page 1.

Use these codes: I included · E excluded · O optional · ? unclear · N/A not needed, with a reason. Add a short detail or the proposal page. Put unresolved issues on page 4.

Written scope	QUOTE A	QUOTE B	QUOTE C
Diagnosis and evidence Dated photos, locations, readings and areas not inspected			
Water management Moisture source, drainage route, sump and discharge if needed			
Preparation and cleanup Debris, old liner, damaged materials and disposal; moisture correction with any mold-related work			
Liner and attachment Product and specification, coverage, seams, walls, piers and penetrations			
Closed system design Air sealing, insulation and drying or conditioning method; why this design fits			
Equipment and trades Models, sizing basis, power, condensate route, service access and trade responsibilities			
Repairs and constraints Wood, plumbing or HVAC repairs; pest access and any flood or combustion review			

A blank is not the same as “not needed”

Ask why an item is included or unnecessary. This checklist does not require every system or repair. Where bids disagree, request an explanation tied to the same inspection evidence.

Print or type short notes. Save a copy; keep detailed answers with the proposals.

Compare costs and ownership

Keep necessary work, optional choices and ongoing responsibilities separate.

Do not add an amount twice if it is already in the base price. Keep unknown costs marked unknown. Ask for revised written terms when an answer changes the proposed work or total.

Costs and responsibilities	QUOTE A	QUOTE B	QUOTE C
Base quoted price Agreed scope and currency; record the proposal reference			
Required separate work Needed add-ons or work by others; flag already-included amounts			
Allowances and unknowns What can change, pricing basis and unknown amounts			
Fees and optional choices Permits, taxes and fees; optional upgrades kept separate			
Comparable agreed total Calculate only after required work is priced; flag unknowns			
Payment and timing Deposit, stages, dates, expiry and written change approval			
Maintenance and operation Task, frequency, owner, service cost and energy assumptions			
Warranty and service Product/workmanship, conditions, exclusions, transfer and fees			
Handover and follow-up Photos, manuals, settings, inspections, monitoring and contact			

Do not rank bids on an incomplete total. A bundled price can be useful when scope and exclusions are clear. Resolve unknown required costs before comparing totals.

Print or type short notes. Save a copy; keep detailed answers with the proposals.

Resolve gaps before choosing

Give each exclusion, conflicting diagnosis or missing price an owner and a next step.

ISSUE 1 **Quote A / B / C and the missing answer or evidence**

Responsible person, timing, price or unknown, and document reference

ISSUE 2 **Quote A / B / C and the missing answer or evidence**

Responsible person, timing, price or unknown, and document reference

ISSUE 3 **Quote A / B / C and the missing answer or evidence**

Responsible person, timing, price or unknown, and document reference

Final review

- [ ] Inspection findings support the work; material disagreements are resolved.
- [ ] Needed exclusions have an owner, timing and price or a clearly marked unknown.
- [ ] Appropriate credentials and insurance are checked for the actual work.
- [ ] Permit and inspection responsibilities are confirmed with the local authority.
- [ ] Pest access and any flood or combustion constraints are reviewed where relevant.
- [ ] Warranty, maintenance, handover and written change-order terms are understood.

Local office or board consulted and date

Sources and next steps

Sources: FTC estimates, FTC warranties, DOE water management and EPA moisture guidance. Checked October 27, 2026. Read the companion guide for more context and local checks.

Educational aid only, not an inspection, system design, code approval or provider endorsement.

Print or type short notes. Save a copy; keep detailed answers with the proposals.